

VP Sales <> Sales Leader 1:1

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Best used in conjunction with the Sales Manager <> SDR monthly 1:1 template, this agenda will keep you in the loop on SDR development plans.

☐ **Diagnosis - what issue will you coach this SDR on this month?**

Summary:

Next Steps:

☐ **Coaching plan - how will you help them hit their goal(s)?**

Summary:

Next Steps:

☐ **Measuring the impact - how will you know you've been successful?**

Summary:

Next Steps:

Want meeting notes like this with no extra work?

With Hypercontext by Spinach, every meeting has a shared