One-on-one Sales Forecast Meeting

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During this weekly meeting, sales managers meet with individual team members to review deals in specific stages of the sales cycle, with opportunities for closing.

What deals are forecast?	
Summary:	Next Steps:
What deals have the opportunity to	close this sales cycle but aren't forecast?
Summary:	Next Steps:
What deals have a high probability bring them into this sales cycle?	of closing next sales cycle? Is there an opportunity to
Summary:	Next Steps: